

## ALUPE UNIVERSITY

Bastion of Knowledge ...

P. O.Box 845-50400 Busia(K) principal@auc.ac.ke Tel: +254 741 217 185

+254 736 044 469.

OFFICE OF THE DEPUTY PRINCIPAL ACADEMICS, RESEARCH AND STUDENT AFFAIRS

## UNIVERSITY EXAMINATIONS

## 2021/2022 ACADEMIC YEAR

FIRST YEAR FIRST SEMESTER REGULAR EXAMINATION

# FOR THE BACHELOR OF ARTS IN COMMUNITY DEVELOPMENT

**COURSE CODE:** 

CMD 111

COURSE TITLE:

INTRODUCTION TO BASIC

MANAGEMENT SKILLS

DATE: 18<sup>TH</sup> JANUARY, 2022

TIME: 9 AM - 12 NOON

### **INSTRUCTION TO CANDIDATES**

SEE INSIDE

THIS PAPER CONSISTS OF 2 PRINTED PAGES

PLEASE TURN OVER

#### CMD 111 REGULAR/MAIN EXAM

#### CMD 111: INTRODUCTION TO BASIC MANAGEMENT SKILLS

STREAM: B.A COMMUNITY DEVELOPMENT DURATION: 3 Hours

INSTRUCTIONS	TO CANDIDATES:
--------------	----------------

- I. Answer Question ONE and any other TWO Questions.
- II. Do not write on the question paper.

#### Question One

- a) Planning to fail is failing to plan. Discuss the statement providing reasons and benefits for planning in any organization. (10 Marks)
- b) Explain the Elitist theory and Mass theories of community power. (10 Marks)
- c) Explain any FOUR forms of social power (10 Marks)

#### **Ouestion Two**

a) Using examples, discuss the principles of management. (20 Marks)

#### Question Three

- a) Describe the stages of group formation. (10 Marks)
- b) Discuss the types of management skills. (10 Marks)

#### **Question Four**

a) Using examples, discuss the relevance of group dynamics in any organizational set up.

(10 Marks)

b) Analyze, Douglas Mc Gregor's theory X and Y of human relations in organizations.

(10 Marks)

#### **Question Five**

- a) Discuss any FOUR approaches to decision making. (10 Marks)
- b) Discuss the bases of influence that leaders rely on in the formal and informal organizations.

(10 Marks)

\*\*\*\*\*\*\*\*\*\*\*\*